



Testimonials? Two's company...

PowerFlow is recognized for its quiet superiority and adaptability to a variety of needs...

RE/MAX Team

Office Manager, St. Peters, MO

Consisting of five offices and some 125 agents in the St. Peters, Missouri area, RE/MAX Team's transition to full reliance on PowerFlow began tentatively: they initially maintained their paper sources in tandem with scanning documents into PowerFlow. Within months, they shredded the paper and kept everything in PowerFlow.

Mary Wagner, RE/MAX Team Office Manager, says, "We were understandably nervous about committing to a major change in our processes. But, PowerFlow Solutions was sensitive to our needs and provided both a sensible implementation process and a support system that carried us through the transition safe and sound."

The result? RE/MAX Team is now virtually paperless, with most of the previously repetitive, time-

consuming, and costly tasks only an inexpensive, quick key-click away.

Their savings in resource outlay translates to greater efficiency, better and quicker responsiveness to client needs, fewer errors, lower costs, and greater competitiveness.

It's a set of benefits that increases customer confidence, satisfaction, and value while positioning RE/MAX Team in the market lead.

Glendale Chrysler

Carrie Ash, Manager

We were using Reynolds & Reynolds as our accounting system. They had a scanning piece that was very primitive. About a year ago, we stopped using R&R and needed a document management system to handle the storage of our repair orders in the service department. We shopped several software solutions and decided on PowerFlow due to its simple user interface and proven track record.

The ability to *immediately* retrieve the original service ticket for a customer is priceless.

We soon migrated PowerFlow to other departments at the dealership such as new car sales, purchase orders, and receivables.

In addition to storage benefits, we realized a convenience factor: you cannot put a dollar value on the value PowerFlow has had on our business relating to convenience and customer service. We are able to look up a customer's service record or sales documents *real-time*. There is no phone-tag; the records are available immediately, which greatly benefits our ability to serve and retain customers. Our sales staff is able to focus on the sale at hand rather than paper filing and retrieval.

In the auto dealer industry, security and privacy are very important. We no longer have to worry about sensitive information being lost or destroyed.

I love PowerFlow. PowerFlow is a vital part of our business and we would not be at our level of productivity without it.